



## **About the Virginia Risk Sharing Association**



The Virginia Risk Sharing Association (VRSA) is the **first and most financially sound** self-insurance pool in the Commonwealth of Virginia. For 40 years, VRSA has provided auto, property, liability, and workers' compensation coverage to Virginia local political subdivisions.

VRSA is here to ease what worries our members – so that you can focus on what matters most – serving your community. Through our comprehensive coverages, services, tools and resources, VRSA provides more than insurance.

VRSA provides comprehensive risk management program support including law enforcement, human resources, local government, risk management and communications consulting.

VRSA's staff includes safety professionals, two former police officers, one certified human resources professional, an accredited public relations specialist, a former town manager, and a team of seasoned claims representatives and underwriters.

VRSA is governed by a Members' Supervisory Board comprised of eight elected or chief appointed officials from member jurisdictions and the executive director of the Virginia Municipal League. The board meets four times each year to establish goals, set rates, adopt a budget and handle other pool business.

VRSA contracts with nationally recognized money managers, actuaries, financial and claims auditors to ensure that members' insurance dollars are maximized and risks mitigated.

VRSA is sponsored by the Virginia Municipal League.

If you would like more information about the Virginia Risk Sharing Association, please contact member services at: (800) 963-6800.

# A message from the chair and managing director

Like many of you, VRSA started 2020 with big plans.

This year marks the pool's 40th anniversary – one we planned to celebrate by focusing on our mission of providing financial stability through risk management to Virginia's political subdivisions, so they can effectively serve their communities.

In 2020, more than ever, this mission remains at our core.

As we navigate and respond to the challenges brought on by the COVID-19 pandemic and widespread social unrest, VRSA staff remain proactive in taking steps to ease the worries of our members.

This spring, in response to reduced exposure, VRSA refunded members 15 percent of their annual 2019-2020 automobile liability and general liability contributions, totaling \$1.2M. To assist members with funding risk management equipment and training, VRSA increased the amount of Risk Management Grant funding available this year, and made COVID-19 related personal protective equipment grant-eligible.

We didn't stop there.

As reinsurers all over the country began adding COVID-19 exclusions, we decided that VRSA would not add a COVID-19 exclusion to our primary liability policies, in order to provide our members with the broadest possible protection in the wake of unprecedented challenges.

In fact, VRSA has already received hundreds of workers' compensation claims related to COVID-19,



**Melinda Conner** Administrator, Mathews County Chair, Virginia Risk Sharing Association Members' Supervisory Board



**Steve Craig** Managing Director, Virginia Risk Sharing Association

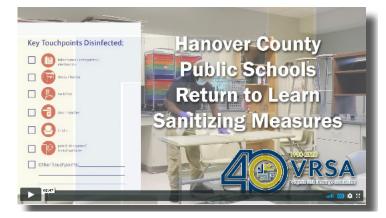


primarily from public safety personnel including firefighters and emergency medical technicians. Fortunately, many of these claims have been notifications of exposure, and only a very small percentage of those exposed eventually tested positive.

For those testing positive, and whose claims are deemed compensable under the Virginia Workers' Compensation Act (VWCA), most required little to no treatment and recovered within weeks. However, for those few with severe symptoms, VRSA is committed to covering the costs for their hospitalizations and medical care.

VRSA public safety specialist Gary Dillon also began working with VRSA law enforcement agencies on policy reviews, virtual roundtables and discussions of best practices in law enforcement as Virginia communities navigated challenging terrain. For VRSA's school members facing immeasurably difficult choices, VRSA brought together school members for several roundtable discussions on a number of topics including: strategies for minimizing exposure and the VOSH Emergency Temporary Standard.

VRSA staff also worked with Hanover County Public Schools to produce a video on bestpractices in sanitizing and disinfecting to share among members, and participated in roundtable discussions with the Special Education and General Education Pupil Transportation group on various topics relating to COVID-19.



We quickly pivoted from in-person to virtual engagements, hosting 35 online events from mid-March through the end of the summer. We developed a COVID-19 resources page on our website, and hosted 15 virtual engagements and roundtables directly related to the pandemic.

Additionally, five VRSA staff members - Thomas Bullock, Fonda Craig, Eddie Shelton, Vinny Gallo and Gary Dillon, were certified as COVID-19 Infectious Disease Prevention Specialists by the National Association of Safety Professionals (NASP).

This allows our consultants to provide COVID-19 risk assessments, classify worker exposure to infectious disease; develop risk reduction strategies; and build an Infectious Disease Preparedness and Response Plan. VRSA members are fortunate that two of our senior safety specialists, Eddie Shelton and Vinny Gallo, who previously worked for the Virginia Occupational Safety and Health (VOSH), prepared a "plug and train" template for member use in meeting the requirements of VOSH's Emergency Temporary Standard.

We do all of this so that you can focus on what matters most – serving your community. And, we are able to do this because of our financial strength.

It is this strength that enables VRSA to maintain stable rates you can count on, that allows VRSA to manage claims and effectively protect member employees and assets, and that allows VRSA to provide value-added services and resources designed to empower members to manage their risk.

If this year has shown us anything, it's that there are significant challenges and uncertainties ahead. However, one thing remains certain – and that is VRSA's unwavering commitment to our members.

We look forward to working with you through these unprecedented challenges.

## VRSA – more than insurance.



## VRSA celebrates 40 years of providing "More than Insurance"



Today, we are all facing uncertainty. While the types of uncertainty may have changed, one thing has not - VRSA's commitment to easing the worries of our members.

In 1980, Virginia local political subdivisions were facing an extraordinarily volatile insurance market. Commercial carriers were raising premiums from year to year while offering only limited coverage. Finding coverage for the unique exposures of local governments was difficult.

Many local governments felt their only choices were between significantly higher premiums or selfinsurance.

That's when the Virginia Municipal League (VML) stepped in to lobby for legislation allowing local governments to self-insure under the Virginia Workers' Compensation Act - leading to the creation of the Virginia Municipal Group Self Insurance Association (VMGSIA) on July 1, 1980.

A lot has changed over the past 40 years. Legislation expanded, allowing self-insurance pools to add coverages, resulting in the Virginia Municipal Liability Pool (VMLP), providing general liability and automobile coverages.

Eventually, the VMGSIA and the VMLP merged, forming VML Insurance Programs (VMLIP), and in 2019, VMLIP re-branded to the Virginia Risk Sharing Association (VRSA).

**More Than Insurance -** Since beginning small with 10 members of the VMGSIA, VRSA has



expanded to more than 460 members of all types, including cities, counties, towns, authorities, schools, and more. With these new member types, came new and unique exposures which resulted in additional coverages, resources and services.

Throughout the past 40 years, two constants have been VRSA's commitment to our members and VRSA's ability to *adapt to change*.

In the 1990's, VRSA adapted to change by expanding coverage and adding protections to address member worries - adding property, inland marine, boiler and machinery, fidelity, crime, public officials' and law enforcement liability coverages.

It was during this decade that VRSA expanded our consulting footprint with five full-time safety consultants conducting hazard evaluation studies and safety inspections, and providing safety recommendations and on-site member-training.

Today, VRSA employs three full-time safety consultants, two of whom previously worked for Virginia Occupational Safety and Health (VOSH), providing members with first-hand knowledge of VOSH regulations and inspections.

As our consulting practice expanded, so did our computerized and online training resources. In the late 1990's, VRSA staff developed safety modules, provided to members on CD-ROM as a one-stop source for safety training materials on topics such as incident investigation, confined space entry, and more.

Today, VRSA members can access more than 1,000

training resources on the VRSA website, including recorded webinars, modules, bulletins, videos, safety training kits, and more.



This includes nearly 300 courses available through the VRSA Online University and the VRSA Public Safety Academy - covering topics relevant to all levels of government including to those specific to law enforcement, emergency medical services, and fire and rescue.

In 1999, VRSA launched the "50-50 Matching Grant" program, the precursor to today's Risk Management Grant Program. Grant funds are available for use in purchasing safety equipment, attending training sessions, or for special educational endeavors aimed at broadening member understanding of governmental management.

Since the program began, the amount of funding available has steadily increased. This year, in response to COVID-19, the VRSA Members' Supervisory Board voted to increase funding available in the program again, as well as make COVID-19 related personal protective equipment eligible for funding.

Over the last 10 years, the grant program has provided more than \$3 million in funding to strengthen risk management programs and help members promote their strategic goals.

Moving into the 2000's, VRSA continued to focus on providing value-added resources and services for our members with the goal of serving all of the insurance needs of Virginia's local governments from the smallest to the largest. One way VRSA has met this goal is through the expansion of our consulting practice. In addition to our safety consultants, VRSA first added a law enforcement consultant in 2005, followed by a human resources consultant in 2006. Several years later, a communications consultant was added and the law enforcement consultant position expanded to provide consultation for all aspects of public safety, including fire and emergency medical services.

The most recent addition to VRSA's consulting program is our local government consultant position, held by former VRSA Members' Supervisory Board member and Smithfield Town Manager Peter Stephenson.

While each of these positions are different, they all provide services designed to ease the worries of our members.

For the small town clerk managing multiple responsibilities including HR decisions - our HR Consultant is there with expertise in local government employment laws, FMLA, ADA, and much more.

For the police department, firehouse, or ambulance authority needing an outside perspective on policies and procedures or training on a specific topic, our Public Safety Consultant is there to provide technical assistance, on-site risk assessment, liability training, Below 100 program training, loss and injury analysis, mutual aid agreement drafting, and more.

For the member who suddenly finds themselves on the receiving end of reporter inquiries and questions from citizens, our Communications Consultant is there to assist in preparing messaging, statements, and media relations consulting.

And for the local government managers working tirelessly to keep up from day to day, our Local Government Consultant is there to identify emerging risks and challenges in finance,

budgeting, and compliance, and to provide consulting on: council/manager governance; community relationship management; ethics; strategic planning; effective service delivery; and more.

## However, the core of VRSA's service delivery has always been, and will always be, our claims management.

VRSA's workers' compensation program provides 24-hour claim reporting and access to a registered nurse; first-fill prescription services for injured employees; assistance with creating return-to-work programs; access to programs designed to address opioid dependence; a panel of physicians; access to a nurse specializing in occupational injuries to serve as the injured employee's patient advocate;

pharmacy management programs; medical cost-containment services; and more.

In early 2019, VRSA implemented telemedicine as a healthcare option for injured workers. Today, in the midst of the COVID-19 pandemic, this option is proving more essential than ever.

Akos, the company VRSA contracts to provide telemedicine for injured workers, says they have seen requests to implement telemedicine from other workers' compensation providers increase substantially in the wake of COVID-19.

VRSA's telemedicine option is available to all members purchasing workers' compensation coverage and is automatically added to all members' panel of physicians.

Other services VRSA contracts for member use include EPL Assist, a public official's liability hotline for members seeking counsel and advice on a variety of issues involving employment law. For the last 40 years, VRSA has continued to listen to our members, and has responded with coverages, services, and resources to assist members with what worries them.

We have done this while maintaining remarkable rate stability. VRSA's commitment to data collection and loss analysis has allowed appropriate pricing both on a coverage and member basis. The combination of accurate underwriting and claims loss reserving has allowed VRSA to maintain rate stability over the years.

While rates have remained stable, a focus on risk management and mitigation have led to VRSA's unparalleled financial strength.



While the future remains uncertain and the current times unprecedented, they say the best predictor of the future is the past.

For 40 years, VRSA has met the challenges faced by local governments head on by providing additional coverages, resources, programs and services to address what worries our members. And we will continue to do so for the foreseeable future.

If the last 40 years has shown us anything, it is that we are stronger together than we are apart. Pooling our risks, resources, and expertise together will help us all navigate the uncertain future ahead. With \$139 in members' equity, VRSA is well positioned to ensure stability in coverage for Virginia's local governments, and to continue providing top-notch services, programs and resources to ensure our members can focus on what matters most - serving their communities.

## Virginia Risk Sharing Association Members' Supervisory Board



Melinda Conner Administrator, Mathews County; Chair, VRSA MSB



R. Clarke Wallcraft Executive Director, Pepper's Ferry Wastewater Authority; Vice- Chair, VRSA MSB



Bill Ashton Manager, Town of Herndon; Member, VRSA MSB



Dr. Walton R. Clemons Superintendent, Gloucester County Public Schools; Member, VRSA MSB



Josh Farrar Manager, Town of Ashland; Member, VRSA MSB



Michelle Gowdy Executive Director, Virginia Municipal League; Member, VRSA MSB



Rodney Hathaway Administrator, New Kent County; Member, VRSA MSB



Karen L. Pallansch CEO, Alexandria Renew Enterprises; Member, VRSA MSB



Brian Thrower Manager, Town of Crewe; Member, VRSA MSB



## Virginia Risk Sharing Association Staff Listing

## Administration

Steve Craig, Managing Director

## **Communications**

Hollie Cammarasana, Director of Communications Jackie Stauffer, Administrative Specialist

## Finance

Jeff Nickey, Deputy Managing Director Lisa Moore, Accounting Assistant

## **Human Resources**

Tina Stevens, Director of Human Resources

## **Information Services**

Mary Kay Marchetti, Director of Information Services Shanice Cole, Business Systems Administrator Lisa Hart, Project Manager Judy Huang, Senior Software Engineer Kari Soniat, Senior Data Analyst

## **Member Services**

Marcus Hensel, Director of Member Services Harry McMillen, Account Specialist Nora Pierre, Account Executive Lisa Schenk, Senior Account Executive Peter Stephenson, Local Government Specialist Karen Wall, Administrative Specialist

## **Risk Services**

Thomas Bullock, Director of Education and Training Fonda Craig, Senior Safety Consultant Gary Dillon, Public Safety Specialist Vincent Gallo, Senior Safety Consultant Eddie Shelton, Senior Safety Consultant

## Underwriting

Cathie Moreland-Hasty, Director of Underwriting Ann Chandler, Senior Underwriter Laura Fox, Senior Underwriter Crystal Griffin, Senior Underwriter Karen Nuckols, Underwriting Specialist

## **Property & Liability Claims**

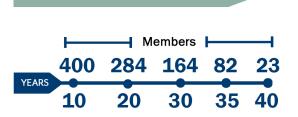
Chuck Jones, Director of Property & Liability Claims Shaun Allen, Claims Representative Alonzo Brooks, Claims Representative Tracey Dunlap, Claims Supervisor Asia Foster, Fast Track Representative Pamela Jones, Claims Representative Gail McWilliams, Claims Representative Angel Vidal, Claims Representative Greg Washington, Senior Claims Representative Michelle White, Fast Track/Subrogation Representative

## **Workers' Compensation Claims**

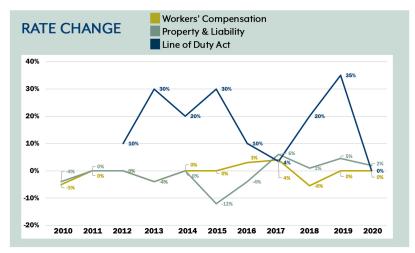
Robin Duvall, Director of Workers' Compensation Claims Joanne Allen, Patient Advocate Deborah Briggs, Claims Supervisor Sheila Caudill, Senior Indemnity Claims Representative Tracy Christian, Senior Medical-Only Claims Representative Alba Garcia, Senior Medical Only Claims Representative Cheryl Jenkins, Senior Medical Only Claims Representative Nicole Jennings, Senior Recovery Representative Rose Mayo, Administrative Technician Jennifer Moore, Indemnity Claims Representative Connie Myers, Claims Supervisor Kathy Nester, Claims Technician Pam Pitts, Recovery Specialist Wendy Rice, Claims Specialist Lora Robinson, Administrative Technician Bunny Slayton, Medical Only Claims Specialist Charmaine Spain, Claims Technician Tina Wetsch, Claims Specialist Robin Wiley, Administrative Specialist Beth Willoughby, Senior Indemnity Claims Representative



## **VRSA By The Numbers**



MEMBER RETENTION RATE



WHO AND WHAT WE COVER

Property values: \$25,510,262,275

Population (# of citizens): 1,354,136 Number of buildings: 15,335

Electric payroll: \$14,822,846 Water/sewer payroll: \$172,288,386

Number of students: 357,464 Street/road miles maintained: 7,564

Employees: 97,113

Number of Vehicles:

Airport: 7

City: 27 County: 9

IDA/EDA: 24

Library: 12

Membership by Type:

Housing Authority: 16

Net operating expenditures: \$2,217,512,793

Number of law enforcement officers: 3,087

22,643

School buses: 4,018

Emergency: 4,638

Private passenger: 3,263

Trucks: 7,771

Trailer: 2,139

Transit buses: 814

#### **OUR PEOPLE**



have at least one professional designation

51 percent with more than ten years of experience 38 percent with more than 15 years of experience 25 percent with more than 20 years of experience

#### Professional designations held:

| AAI   | 1  | CPA            | 1 |
|-------|----|----------------|---|
| AAM   | 1  | CPCU           | 2 |
| ACSR  | 1  | CPIW           | 1 |
| AIAM  | 2  | CPSI           | 1 |
| AIC   | 11 | CRM            | 2 |
| AICP  | 1  | DDC Trainer    | 1 |
| AIDA  | 1  | FLMI           | 1 |
| AINS  | 9  | FNP            | 1 |
| AIS   | 1  | GBA            | 1 |
| APR   | 1  | ICMA-CM (Ret.) | 1 |
| ARe   | 1  | INS            | 2 |
| ARM   | 1  | IPMA-SCP       | 1 |
| ARM-E | 3  | JD             | 1 |
| ARM-P | 1  | MPA            | 1 |
| AU    | 2  | PMP            | 1 |
| AU-M  | 1  | RN             | 1 |
| CCM   | 1  | SHRM-SCP       | 1 |
| CEBS  | 1  | SPHR           | 1 |
| CIC   | 2  | WCLA           | 1 |
| CMS   | 1  |                |   |

- Instructor Excavation and Trenching (1)
- Instructor Permit-Required Confined Space (1) LE Driving Instructor (1) LE Fitness Specialist (1)

Jail/Juvenile Detention Center: 16

PDC's: 16 School: 32 Social Services: 32 Town: 166 Transportation Authority: 12 Water/Wastewater Authority: 41

Other: 46 Alcohol Safety Awareness Program: 14 Criminal Justice Training Authority: 12

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## **VRSA Financial Results**

Below are highlights of 2020 financial results on an unaudited basis. We are in the process of completing our financial audit and will have it available as part of our Comprehensive Annual Financial Report (CAFR) by the end of December. Members are encouraged to view the CAFR on our website at www.vrsa.us.

Member contributions totaled \$58.5 million which represents a 4.5 percent increase compared to the prior year. Contributions are dependent on numerous factors including changes in membership, member payrolls, payroll classifications, lines of coverage, quantity and value of owned property, member loss experience and underwriting rates. While these factors often fluctuate each year, the Pool has emphasized rate stability throughout its history.

Investment income increased 3.5 percent in 2020 to a total of \$9.3 million. Additionally, the fair market value of investments reflects an increase of \$11.8 million as compared to an increase of \$13.5 million in 2019. The net increase or decrease in the fair market value of investments is dependent on many factors including the type of security, the maturity date, the credit worthiness of the issuer as well as changes in the general economy. The change in fair market value of investments in 2020 was attributable to changes in these factors.

Losses for the year were \$38.9 million which represented an increase from the previous year by 2.4 percent. The Pool's overall loss ratio for 2020 is 66.5 percent. The Pool has experienced several years of better than expected loss results which have favorably impacted our financial results. However loss trends change quickly and adverse development can have negative consequences on Pool operations. The Pool carefully considers both actual losses as well as expected losses when setting rates and determining reinsurance retention levels.

Overall net position increased by \$18.5 million driven largely by the increase in the fair market value of investments. This brings net position as of June 30, 2020 to \$139.9 million. Net position is an important barometer in gauging the financial strength of an insurance pool. The more net position a Pool has the more flexibility it has when it comes to setting rates, obtaining reinsurance and expanding coverages.



## **VRSA Financial Results**

| Balance Sheet (Unaudited)<br>Years Ending June 30  | 2020   | 2019  |
|--|--|---|
| Assets<br>Investments, at fair market<br>Cash and cash equivalents<br>Restricted deposit<br>Accrued interest receivable<br>Ceded losses receivable<br>Accounts and contributions receivable<br>Prepaid expenses<br>Building, Furniture and Equipment (net of depreciation) | 326,054,800<br>16,332,116<br>160,000<br>1,465,968<br>6,182,876<br>922,409<br>50,855<br>4,803,236 | \$ 302,442,016<br>17,042,338<br>160,000<br>1,560,085<br>1,159,872<br>776,338<br>10,100<br>4,749,907 |
| Total Assets   | \$ 355,972,260   | \$ 327,900,656  |
| Liabilities<br>Reserve for losses<br>Contributions collected in advance<br>Other liabilities<br>Total Liabilities  | \$ 209,590,658<br>4,897,051<br>1,566,414<br>\$ 216,054,123                                       | \$ 201,400,116<br>3,714,395<br>1,412,085<br>\$ 206,526,596  |
| Net position (Equity)<br>Unrestricted<br>Restricted  | \$ 120,586,171<br>19,331,966   | \$ 102,467,151<br>18,906,909  |
| Total net position<br>Total Liabilities and Net Position   | \$ 139,918,137<br>\$ 355,972,260   | \$ 121,374,060  |
|  | φ 000,912,200  | \$ 327,900,656  |
| Statement of revenues, expenses and changes in equity Revenues   | 2020   | 2019  |
| Contributions  | \$ 58,505,742  | \$ 55,984,027   |
| Investment income<br>Net increase (decrease) in fair value of investments<br>Other income  | 9,256,650<br>11,793,557<br>252,991   | 8,945,197<br>13,538,703<br>205,239  |
| Total revenues   | \$ 79,808,940  | \$ 78,673,166   |
| Expenses   | \$ 10,000,040  | ¥ 10,010,100  |
| Provision for losses   | \$ 38,920,452  | \$ 37,999,486   |
| Program administration   | 11,439,494   | 11,270,664  |
| Reinsurance  | 10,195,156   | 9,747,562   |
| Other expenses   | 709,761  | 700,081   |
| Total expenses   | \$ 61,264,863  | \$ 59,717,793   |
| Changes in net position  | 18,544,077   | 18,955,373  |
| Net position at beginning of year  | \$ 121,374,060   | \$102,418,687   |
| Net Position at End of Year  | \$ 139,918,137   | \$ 121,374,060  |

## **Virginia Risk Sharing Association Membership**

## **Airports:**

- Virginia Highlands Airport Authority
- Tazewell County Airport Authority
- Chesapeake Airport Authority
- Virginia Tech-Montgomery
   Exec Airport Authority
- Middle Peninsula Regional Airport Authority
- Luray-Page County Airport
   Authority
- Charlottesville-Albemarle
   Airport Authority

## Alcohol Safety Awareness Programs:

- Southeastern Virginia ASAP
- Bull Run ASAP
- Capital Area ASAP
- Alexandria ASAP
- Piedmont ASAP
- Southside Virginia ASAP
- Dan River ASAP
- Tri River ASAP
- Central Virginia ASAP
- John Tyler ASAP
- Peninsula ASAP
- District Nine ASAP
- Court Community Corrections
   ASAP
- James River ASAP

## **Cities:**

- Charlottesville, City of
- Roanoke, City of
- Staunton, City of
- Lynchburg, City of
- Manassas, City of
- Manassas Park, City of and Manassas Park City Schools
- Winchester, City of
- Poquoson, City of
- Fredericksburg, City of
- Harrisonburg, City of
- Franklin, City of
- Danville, City of

- Buena Vista, City of
- · Williamsburg, City of
- Lexington, City of
- Colonial Heights, City of
- Hopewell, City of
- Covington, City of
- Waynesboro, City of
- Norton, City of
- Fairfax, City of
- Galax, City of
- Falls Church, City of
- Suffolk, City of
- Emporia, City of
- Radford, City of
- Salem, City of

## **Counties:**

- Westmoreland County
- Gloucester County
- Nottoway County
- Rappahannock County
- King William County
- New Kent County
- Mathews County
- York County
- Hanover County

## Criminal Justice Training Authorities:

- Northern VA Criminal Justice Training Academy
- Hampton Roads Criminal Justice Training Academy
- Crater Criminal Justice
   Training Academy
- Central Shenandoah Criminal Justice Training Academy
- Cardinal Criminal Justice
   Academy
- Rappahannock Regional Criminal Justice Academy
- Southwest Virginia Criminal Justice Training Acad
- Central Virginia Criminal Justice Academy
- Piedmont Regional Criminal Justice Training Academy

- Court Community Corrections
   DCJS
- New River Criminal Justice Training Academy
- Skyline Regional Criminal Justice Academy

## **Housing Authorities:**

- Danville Redevelopment & Housing Authority
- Chesapeake Redevelopment
   & Housing Authority
- Lynchburg Redevelopment & Housing Authority
- Lee County Redevelopment & Housing Authority
- Petersburg Redevelopment & Housing Authority
- Norfolk Redevelopment & Housing Authority
- Hampton Redevelopment & Housing Authority
- Charlottesville Redevelopment & Housing Authority
- Portsmouth Redevelopment & Housing Authority
- Hopewell Redevelopment & Housing Authority
- Richmond Redevelopment & Housing Authority
- Suffolk Redevelopment & Housing Authority
- Cumberland Plateau Reg. Housing Auth.
- Roanoke Redevelopment and Housing Authority
- Harrisonburg Redevelopment
   & Housing Authority
- Williamsburg Redevelopment
   & Housing Authority

## IDA/EDA:

- Montgomery County EDA
- Radford City EDA
- Lewistown Commerce Center CDA
- Hanover County EDA



- Crossroads IFA c/o Joint IDA of Wythe County
- Danville-Pittsylvania Regional IFA
- Newport News IDA/EDA
- St. Paul IDA
- Smyth-Washington Regional IFA
- Campbell County IDA
- Blue Ridge Crossroads EDA
- EDA of the City of Winchester
- Grundy IDA
- Watkins Centre CDA
- Peninsula Town Center CDA
- Bridgewater Industrial
   Development Authority
- Western Virginia Regional IFA
- Prince William County IDA
- Williamsburg EDA
- Middlesex County EDA
- Vint Hill EDA
- Halifax County IDA
- Fredericksburg EDA
- Economic Development Authority of the City of Hampton Virginia

## Jails/Juvenile Detention Centers:

- Hampton Roads Regional Jail Authority
- Appalachian Juvenile Commission
- New River Valley Juvenile
   Detention Center
- Middle Peninsula Juvenile
   Detention Commission
- Peumansend Creek Regional Jail Authority
- Southside Regional Juvenile
   Group Home
- Blue Ridge Juvenile Detention
   Commission
- Tidewater Youth Services
   Commission
- Rappahannock Juvenile Center
- Shenandoah Valley Juvenile Center Commission
- Northern Virginia Juvenile
   Detention Center

- Roanoke Valley Juvenile Detention Center
- Northwestern Regional Juvenile Detention Center
- Albemarle/Charlottesville Regional Jail Authority
- Piedmont Regional Jail Authority
- Western Tidewater Regional Jail Authority

## Libraries:

- Blue Ridge Regional Library
- Rockbridge Regional Library
- Handley Regional Library
- Alexandria Library
- Williamsburg Regional Library
- Meherrin Regional Library
- Eastern Shore Public Library
- Central Rappahannock Regional Library
- Lonesome Pine Regional Library
- Galax-Carroll Regional Library
- Jefferson- Madison Regional Library
- Pamunkey Regional Library

## **Other Entity Types:**

- Vaco VML Pooled OPEB Trust
- Richmond Ambulance
   Authority
- So Centre Corridors Resource Conserv & Development
- Valley CSB
- Northern Virginia Cigarette Tax Board
- Piedmont CSB
- Virginia Energy Purchasing Governmental Assoc
- Western Tidewater CSB
- Virginia Municipal Electric Association
- Twin County E911 Regional Commission
- Lake Barcroft Watershed
   Improvement District
- Greater Richmond Convention Center Authority
- Central Virginia Partnership for

## Economic Development

- Sheltercare of Northern
   Virginia
- Chesapeake Bay Bridge & Tunnel District
- Colonial Group Home Commission
- Colonial Behavioral Health
- Rivanna Solid Waste Authority
- Northern Virginia Regional Park Authority
- Galax-Grayson EMS
- Wired Road Authority
- Harrisonburg Rockingham ECC
- Southwest Virginia Regional Recreation Authority
- Chincoteague Recreation and Convention Center Authority
- Shenandoah Valley Animal Services Center
- New River Valley Emergency Communications Auth.
- Virginia Investment Pool Trust Fund
- Roanoke Valley Broadband Authority
- Southern Virginia Recreation Facilities Authority
- New River-Mt. Rogers
   Workforce Investment
- Rockbridge Regional Public Safety Communications Center
- Rockbridge Area Recreation
   Organization
- Lexington & Rockbridge Area
  Tourism
- Rockbridge Area Network
   Authority
- Harrisonburg Electric
   Commission
- Community Action Partnership of Staunton, Augusta & Waynesboro
- Court Community Corrections
   Drug Court
- Halifax County Tourism Board
- Augusta County Landfill Trust
- Timberlake WID
- Charlottesville-Albemarle

**Convention & Visitors Bureau** 

- Rappahannock Area CSB •
- **GO** Northern Virginia Council Region 7
- **Richmond Behavioral Health** • Authority
- Charlottesville- UVA -• Albemarle Emergency **Communication Center**
- Hampton Roads Workforce Council

## **Planning District Commissions:**

- Hampton Roads PDC
- Northern Neck PDC
- **Central Shenandoah PDC**
- Mount Rogers PDC
- Accomack-Northampton PDC •
- **Thomas Jefferson PDC** •
- **Cumberland Plateau PDC** ٠
- Northern Shenandoah Vallev ٠ **Regional Commission**
- Rappahannock-Rapidan ٠ **Regional Commission**
- Northern Virginia Regional ٠ Commission
- **Roanoke Valley-Alleghany** ٠ **Regional Commission**
- **Richmond Reg. PDC** ٠
- Southside PDC •
- New River Valley Regional • Commission
- **Commonwealth Regional** ٠ Council
- Crater PDC

## Schools:

- Falls Church City Schools
- **Staunton City Schools**
- The Governor's School of Southside Virginia
- Northampton County Schools ٠
- Hampton City Schools •
- Waynesboro Public Schools •
- **Colonial Beach Public Schools** •
- York County Schools •
- PAVAN •

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- New Horizons Regional ٠ **Education Centers**
- **Culpeper County Schools**

- Charlottesville City Schools ٠
- Charlottesville-Albemarle • **Technical Center**
- Prince William County Schools
- Newport News City Schools •
- **Danville City Schools**
- Appomattox Regional Governor's School
- **Rowanty Vocational Technical** • Center
- Hanover County Schools •
- Suffolk City Schools
- Spotsylvania County Public • Schools
- Stafford County Schools •
- Alexandria City Schools •
- **Chesapeake City Schools** •
- Martinsville City Schools
- **Prince George County Schools**
- **Gloucester County Schools**
- **Poquoson City Schools** ٠
- The Governor's School at **Innovation Park**
- The Governor's School For the • Arts
- Commonwealth Governor's • School
- CodeRVA

## **Social Services:**

- **Radford City DSS** ٠
- Franklin County DSS •
- Lancaster County DSS
- Rockbridge Area DSS •
- **Powhatan County DSS**
- Harrisonburg Rockingham Social Services
- **Tazewell County DSS**
- Henry/Martinsville Social ٠ Services
- **Gloucester County DSS** •
- **Carroll County DSS** •
- Madison County DSS
- Rappahannock County DSS
- **Clarke County DSS** ٠
- **Russell County DSS**
- Lee County DSS •
- Northumberland County DSS
- **Highland County DSS** •
- Shenandoah County DSS •

- Washington County DSS
- Greensville & Emporia DSS •
- Fredericksburg City DSS •
- Accomack County DSS •
- York-Poguoson Social Services
- **Campbell County DSS**
- King & Queen County DSS
- Hanover County DSS
- **Goochland County DSS** •
- **Cumberland County DSS**
- Grayson County DSS •
- Mathews County DSS
- **Botetourt County DSS**
- **Essex County DSS**

## Towns:

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- Crewe, Town of
- Front Royal, Town of
- Drakes Branch, Town of •
- Independence, Town of

Tappahannock, Town of

- Montross, Town of
- Port Royal, Town of
- Saxis, Town of
- Phenix, Town of •
- Chatham, Town of Dendron, Town of

Brodnax, Town of

Gretna, Town Of

Goshen, Town of

Madison, Town of

Claremont, Town of

Haymarket, Town of

Boones Mill, Town of

Cheriton. Town of

Capron, Town of

Hillsboro, Town of

Fincastle, Town of

Nickelsville, Town of

Branchville, Town of

Pocahontas, Town of

Scottsville, Town of

Craigsville, Town of

Stony Creek, Town of

Mount Crawford, Town of

Iron Gate, Town of

St. Paul, Town of Duffield, Town of

Floyd, Town of

Keller, Town of

Cedar Bluff, Town of

Halifax, Town of

Alberta, Town of

Painter, Town of

Chase City, Town of

Clintwood, Town of

Round Hill, Town of

Strasburg, Town of

Windsor, Town of

Tangier, Town Of

Smithfield, Town of

New Castle, Town of

Blackstone, Town of

Blacksburg, Town of

Remington, Town of

Dungannon, Town of

Bowling Green, Town of

Virgilina, Town of

Lebanon, Town of

Monterey, Town of

Troutville, Town of

Glen Lyn, Town of

Boyce, Town of

Elkton, Town of

Northern Virginia

Brookneal, Town of

Woodstock, Town of

Washington, Town of

**Transportation Authority:** 

of Hampton Roads

Northern Virginia

Transportation Authority

Southwestern VA Transit

Management Company

Potomac & Rappahannock

Transportation Commission

**Transportation Commission** 

Alexandria Transit Company

**Richmond Metropolitan** 

Transportation Authority

**Central Virginia Transit** 

Management Company

**Transportation District Comm** 

Timberville, Town Of

Ivor, Town of

Nassawadox, Town of

Chilhowie, Town of Newsoms, Town of

Mount Jackson, Town of

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- Occoquan, Town of
- Clifton, Town of
- Middletown, Town of
- Onley, Town of
- Wachapreague, Town of
- Haysi, Town of
- Dublin, Town of
- Orange, Town of
- Hallwood, Town of
- Charlotte Court House, Town
   of
- Shenandoah, Town of
- Jarratt, Town of
- Eastville, Town of
- Parksley, Town of
- Glade Spring, Town of
- Bloxom, Town of
- Boydton, Town of
- Marion, Town of
- Richlands, Town of
- Pamplin, Town of
- The Plains, Town of
- Hamilton, Town of
- Scottsburg, Town of
- Chincoteague, Town of
- Amherst, Town of
- Bedford, Town of
- Gordonsville, Town of
- Grottoes, Town of
- Exmore, Town of
- Dayton, Town of
- Stanley, Town of
- Warrenton, Town of
- Fries, Town of
- Urbanna, Town of
- Hillsville, Town of
- West Point, Town of
- Berryville, Town of
- Cape Charles, Town of
- Kilmarnock, Town of
- Purcellville, Town of
- Rural Retreat, Town of
- Dumfries, Town of
- Cleveland, Town of
- Warsaw, Town of
- Tazewell, Town Of
- Gate City, Town of
- Lovettsville, Town of
- Burkeville, Town of
- Louisa, Town of

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- Clarksville, Town of
- Mineral, Town of
- McKenney, Town of
- Broadway, Town of
- Herndon, Town of
- Damascus, Town of
- Wise, Town of
- Dillwyn, Town of
- New Market, Town of
- Pembroke, Town of
- Waverly, Town of
- Coeburn, Town of
- Saltville, Town of
- Pound, Town of
- Toms Brook, Town of
- Stephens City, Town of
- Boykins, Town of
- Onancock, Town Of
- Leesburg, Town of
- Hurt, Town of
- Vinton, Town of
- Rich Creek, Town of
- Ashland, Town of
- Wytheville, Town of
- South Boston, Town of
- Lawrenceville, Town of
- South Hill, Town of
- Quantico, Town of
- Irvington, Town of
- Ridgeway, Town of
- Kenbridge, Town of
- Vienna, Town of
- Keysville, Town of
- Stuart, Town of
- Farmville, Town of
- Pearisburg, Town of
- Luray, Town of
- Rocky Mount, Town of
- Buchanan, Town of
- Edinburg, Town of
- Colonial Beach, Town of
- Victoria, Town of
- Altavista, Town of
- Middleburg, Town of
- Narrows, Town of
- White Stone, Town of
- Grundy, Town of
- Clifton Forge, Town of
- Bridgewater, Town of
- Appomattox, Town of

- Old Dominion Transit Mgmt Co
   DBA GRTC Transit System
- Hampton Roads
   Transportation Accountability
   Commission
- Greater Roanoke Transit Company d/b/a Valley Metro
- Northern Neck Chesapeake
   Bay Public Access Authority

## Water/Wastewater Authorities:

- Montgomery Regional Solid Waste Authority
- Henry County PSA
- Nelson County Service Authority
- Roanoke Valley Resource
   Authority
- Washington County Service
   Authority
- Sussex Service Authority
- New River Resource Authority
- Louisa County Water Authority
- NRV Regional Water Authority
- Halifax County Service
   Authority
- Fauquier County Water & Sanitation Authority
- South Central Wastewater Authority
- Western Virginia Water Authority
- Prince William County Service
   Authority
- Upper Occoquan Service
   Authority
- Augusta County Service
   Authority
- Blacksburg VPI Sanitation Authority
- Joint PSA of Wythe & Bland Counties
- Central Virginia Waste
   Management Authority
- Roanoke River Service
   Authority
- Dinwiddie County Water Authority
- Albemarle County Service
   Authority

- Pepper's Ferry Wastewater Authority
- Fairfax County Water Authority
- Loudoun County Sanitation
   Authority
- Harrisonburg Rockingham Regional Sewer Authority
- Appomattox River Water Authority
- Alexandria Renew Enterprises
- Frederick-Winchester Service
   Authority
- Rivanna Water & Sewer Authority
- Maury Service Authority
- Western Tidewater Water Authority
- Southeastern PSA
- Floyd-Floyd County PSA
- Craig-New Castle PSA
- Warm Springs Sanitation
   Commission
- Bedford Regional Water Authority
- Rappahannock County Water
   & Sewer Authority
- Middlesex Water Authority
- Campbell County Utilities & Services Authority
- Bath County Service Authority



Virginia Risk Sharing Association P.O. Box 3239 | Glen Allen | VA 23058 Web: www.vrsa.us Phone: 800-963-6800

